

Broken Close vs. Modern Close

See the difference automation makes in real finance operations

● Based on Nominal's analysis of 50+ million journal entries across 12 mid-market organizations

Process Area	❌ Broken Close	✅ Modern Close
Timeline & Efficiency		
Close Duration	<p>5-10 days for 58% of finance teams</p> <p>20+ days for 25%</p> <p>Manual Consolidation, Delayed Approvals, And Error Corrections Extend Deadlines (Nominal Research)</p>	<p>2-4 days with automation and real-time consolidation</p> <p>AI-Driven Reconciliations And Automated Workflows Eliminate Delays</p>
Team Overtime	<p>15+ hours per person during close weeks.</p> <p>Late Nights Reconciling Spreadsheets And Chasing Approvals</p>	<p>Minimal Overtime With Automated Processes.</p> <p>Real-time dashboards and automated alerts keep work on schedule</p>
Data Availability	<p>5-7 days after month-end for consolidated reports.</p> <p>Leadership Makes Decisions On Outdated Information</p>	<p>Real-time consolidated reporting throughout the month.</p> <p>Leadership Has Current Data For Faster Decision-Making</p>
Risk & Compliance		
Error Rate	<p>89% of errors fall into just 12 predictable patterns</p> <p>20+ days for 25%</p> <p>Spreadsheet Formulas, Copy-Paste Errors, And Version Control Issues (Nominal Research)</p>	<p>Pattern recognition prevents predictable errors.</p> <p>AI Matching And Automated Validation Catch Discrepancies Early</p>
Audit Readiness	<p>60% of findings related to documentation gaps.</p> <p>Scrambling To Rebuild Support For Manual Adjustments</p>	<p>Always Audit-Ready With Built-In Documentation.</p> <p>Complete audit trails and automated supporting detail</p>
Compliance Cost	<p>\$50K+ average cost per material weakness.</p> <p>Restatements And Regulatory Penalties From Control Gaps</p>	<p>Preventive controls built into workflows</p> <p>Automated Approvals And Real-Time Monitoring Reduce Risk</p>
Team & Strategic Impact		
Strategic Work Time	<p>30% of capacity available for analysis.</p> <p>Most Time Spent Gathering And Validating Data</p>	<p>70% of capacity for strategic initiatives.</p> <p>Automation Handles Routine Tasks, Freeing Up Analysis Time</p>
Team Morale	<p>25% higher turnover in manual-heavy environments.</p> <p>Talented Professionals Frustrated With Repetitive Work</p>	<p>Higher Retention And Job Satisfaction</p> <p>Teams focus on meaningful analysis and business partnership</p>
Scalability	<p>Linear headcount growth with new entities.</p> <p>Each New Subsidiary Adds Manual Consolidation Complexity</p>	<p>Scales automatically without additional headcount.</p> <p>New Entities Integrate Seamlessly Into Automated Workflows</p>